

Marco L. Padovani

Qualifications Summary

Industries: Software, HR/Benefits/Payroll, Chemicals, Insurance, Real Estate, Forms, Broadcasting, Pharmaceuticals, Transportation, Packaged Goods, Advertising

Functions: Management Process Consulting; Systems Analysis and Design; Database Design and Development; Web Development, SEM, and SEO; Business Planning and Analytics

Technologies SQL Server, Oracle, .NET (ASPX, C#, C/C++, VB), VS2010-15, HTML/CSS/JavaScript, AD/LDAP, SharePoint

Recent Projects

Miscellaneous Consulting Projects 8/98 - Current
Analyze, recommend, and help develop strategic and tactical management solutions and systems for various clients.

Personnel Data Systems (PDS) 8/97 - Current
Design and develop components of their HR/Benefits/Payroll system, including workflow engine, Analytics components, Benefits processing (including healthcare compliance), Active Directory integration, SharePoint web parts, scheduling and middleware components.

CPC Logistics 6/13 – Current
Developed and maintain time entry system to handle entire fleet operations.

proPhase 6/13-2/14
Designed and developed database layers for worldwide clinical studies contact and activity management system.

Endo Pharmaceuticals 4/10-8/10
Analyzed all corporate systems, processes, procedures, and flows to recommend overhauls.

Zeneca Agricultural Products 1/87 – 8/98
Developed sales management and product complaint systems, federal and state product registration systems.

Cummins Wagner 8/98 – 3/99
Designed and implemented sales and contact management business and systems processes.

Merck 1/97-12/97
Developed back-end communications and collection system for incoming clinical trials data.

Commonwealth Land Title 5/95 - 7/97
Revamped entire branch insurance production procedures and systems. Managed a 15-person team to implement new systems, workflow procedures, and processes nation-wide.

CLT Appraisal Services 9/93 - 8/96
Developed combined appraisal and title order brokering procedures, work flows, and systems for a new start-up division of Reliance Corporation.

Moore Business Forms 1/89 - 7/94
Revamped sales pricing strategies by designing and implementing a sales quotation yield management process and system, integrated with new account management, sales forecasting, and planning programs.

Exxon 4/93 - 3/94
Helped revamped plant quality assurance processes. Designed and implemented new integrated plant system, with modules for QA, product formulations, raw materials management, and product certifications.

Education

Wharton School of the University of Pennsylvania
BS degrees in Finance, Accounting, and Decision Sciences (Computer Science and Quantitative Management).

University of Pennsylvania
Dynamics of Organization MS degree program